

BNI Heartland Football

Overview

- BNI Heartland Football Season begins Monday, SEPTEMBER 23rd!
- There are 5 conferences, named for 5 of the BNI Core Values
- Chapters (and core groups) are paired up against another chapter to 'play' each week
- When there is an uneven number of teams, a 'bye' week is added into the schedule
- Basic rules of play are listed below.

Scoring

- Visitors = 3 points per visitor (Field goal)
- Full attendance with/without subs = 7 points (Touchdown)
- Applicant is accepted = 8 points (Touchdown with 2-point conversion)
- Refer visitor to another chapter = 3 points (both chapters claim 3 points each)
- Referred visitor is accepted to another chapter = 8 points (both chapters claim 8 points each)

Logistics

- Each chapter designates a person to record the points & input them by Friday by 2:00 PM Central.
 - <https://forms.gle/c2VrZRW3Sy9CQpNF6>
- If a chapter fails to turn their score in on time, they are recorded a "NR" (no report). A zero wins against a NR.
- Visitor definitions:
 - **Not a current BNI member**
 - A substitute is not a visitor.
 - *A visitor may only be counted once during the season.*
- New Member definitions:
 - Transferring members do NOT count as a new member.
 - New members are counted in the week that membership payment is made and application is approved.
 - Any unnecessary delays in approval of applicant will result in an automatic 2-week forfeiture for the chapter.
- An MVP from each 1st place team will be nominated by their chapter.

Challenges – “Instant Replay”

- The purpose of BNI Football is to grow your chapter in a fun environment that develops relationships. We **HIGHLY** discourage requesting an instant replay because of the mean-spirited nature of this action in a game that is intended to be fun.
- All chapters are expected to act with integrity in recording their points. If one chapter believes another chapter is cheating (e.g., adding too many points, recording non-visitors for points, delaying approving applications to use the points in the future), they may 'challenge' the team to show proof of points. For proof, chapters are encouraged to take photos of their meetings, keep sign in sheets, enter visitors in BNI Connect, etc.
 - If the chapter can prove they properly recorded the points, the challenging chapter will automatically forfeit the next game.
 - If the chapter cannot prove they properly recorded the points, that chapter will automatically forfeit the next 2 games
- Chapters caught spreading rumors or discussing their doubts about the integrity of another chapter during the season will automatically lose their game the week it occurs.

Football Commissioner

- A neutral person is designated as football commissioner to make any necessary rulings.
 - The Commissioner, for instance, will decide a fair process to handle issues such as bad weather effecting chapters that meet on a certain day, but not the other chapters.

Incentives

- **Chapter Wins Conference**
 - For each conference, the winning chapter will receive a chapter banner, or equivalent promotional product.
- **Conference Champion MVP**
 - Each MVP will win a Members Day ticket for the US National Conference, hosted in Denver, CO on March 27, 2020.
- **Member Sponsors New Member**
 - Each member receives one entry into a drawing for each new member sponsored. Entries have a chance to win one of three trips to the US National Conference in Denver, CO. The trip for two includes a three-day, two-night trip March 26-28, 2020.

