

BNI Heartland Football

Overview

- BNI Heartland Football Season begins Monday, SEPTEMBER 14th!
- There are 7 conferences, named for the 7 BNI Core Values
- Chapters (and core groups) are paired up against another chapter to 'play' each week
- When there is an uneven number of teams, a 'bye' week is added into the schedule
- Basic rules of play are listed below.
- Regular Season will conclude the week of November 15th.
- PLAYOFFS (new this year) will run the weeks of November 30th, December 7th, and December 14th.
 - 7 Conference winners and 1 Wild Card will advance.
 - Wild Card will be the highest ranked 2nd place team by win percentage, and will assume the 8 seed, unless the 1 seed is from the same Conference.

Scoring

- Visitors = 3 points per visitor (Field goal)
- Full attendance with/without subs = 7 points (Touchdown)
- Applicant is accepted = 8 points (Touchdown with 2-point conversion)
- Refer visitor to another chapter = 3 points (both chapters claim 3 points each)
- Referred visitor is accepted to another chapter = 8 points (both chapters claim 8 points each)
- **OVERTIME Scoring:**
 - In the event of a tie, based on entered scores, the chapter with the highest percentage of members, reporting Chapter Education Units (CEUs) will be used. If the score remains tied, the percentage of members reporting One-to-Ones will be used next. If necessary, Referrals Given percentage, then Actual Members Present percentage will be used.

Logistics

- Each chapter designates a person to record the points & input them by Friday by 2:00 PM Central.
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 - If more than one score is submitted for the same chapter, during the same week, the latest submitted score will be used.
- If a chapter fails to turn their score in on time, their score will be recorded as a "NR" (no report).
 - An entered score of zero wins against a NR.
- Visitor definitions:
 - **Not a current BNI member**
 - A substitute is not a visitor.
 - *A visitor may only be counted once during the season.*
 - *A visitor must be registered in BNI Connect.*
- New Member definitions:
 - Transferring members do NOT count as a new member.
 - New members are counted in the week that membership payment is made, and application is approved.
 - Any unnecessary delays in approval of applicant will result in an automatic 2-week forfeiture for the chapter.

Challenges – “Instant Replay”

- The purpose of BNI Football is to grow your chapter in a fun environment that develops relationships. We **HIGHLY** discourage requesting an instant replay because of the mean-spirited nature of this action in a game that is intended to be fun.
- All chapters are expected to act with integrity in recording their points. If one chapter believes another chapter is cheating (e.g., adding too many points, recording non-visitors for points, delaying approving applications to use the points in the future), they may ‘challenge’ the team to show proof of points. For proof, chapters are encouraged to take photos of their meetings, keep sign in sheets, enter visitors in BNI Connect, etc.
 - If the chapter can prove they properly recorded the points, the challenging chapter will automatically forfeit the next game.
 - If the chapter cannot prove they properly recorded the points, that chapter will automatically forfeit the next 2 games
- Chapters caught spreading rumors or discussing their doubts about the integrity of another chapter during the season will automatically lose their game the week it occurs.

Football Commissioner

- A neutral person is designated as football commissioner to make any necessary rulings.
 - The Commissioner, for instance, will decide a fair process to handle issues such as bad weather effecting chapters that meet on a certain day, but not the other chapters.

Incentives

- **Chapter Wins Conference**
 - For each conference, the winning chapter will receive \$100.
- **Conference Champion MVP**
 - An MVP from each 1st place, Conference Champion, team will be nominated by their chapter.
 - Each MVP will receive \$50.
- **Member Sponsors New Member**
 - Each member receives one entry into a drawing for each new member sponsored. Entries have a chance to win one of three \$100 Gift Cards.

